

Meeting Summary  
**Dealer Practices Committee**  
Monday January 8, 2024

Committee Chair Ron Kody called the Dealer Practices Committee meeting to order at 9:02 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following Committee members being present: Dan Banister, Rob Fisher, David Lynn, Chris Maher, R.J. Robinson, Nick Rush, Don Sullivan and Andrew Wiley. Those absent included Gardner Britt and Geoff Malloy. Other Board members present: Gerald Lackey, Tom Bates, Jeff Ballard, Trevor Coley. Executive Director William Childress, Lisa Mack-Nelson, Ann Majors and Micah Bailey represented the Dealer Board. Christian Parrish represented the Attorney General's office.

**The November 13, 2023 meeting summary was approved.**

**PUBLIC COMMENT** – There was no public comment.

**OLD BUSINESS**

**OLD BUSINESS FROM THE FLOOR** – No old business from the floor.

**NEW BUSINESS**

**Review and Action: Informal Fact-Finding Conferences:**

**Phoenix Automotive and Conrad Hortslog #28628.** On October 10, 2023, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1529, 46.2-1533 and 46.2-1575 (2). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$2,500.00 (\$750.00 for 46.2-1529, \$750.00 for 46.2-1533 and \$1,000.00 for 46.2-1575 (2), a satisfactory inspection and to successfully complete the 2-day Dealer-Operator course.

Anthony Kim was present and spoke on behalf of Mr. Hortslog.

Andrew Wiley moved to accept the hearing officer's recommendation. Nick Rush seconded. Ron Kody abstained (friendship with Mr. Kim). All in favor: 8 (Banister, Fisher, Lynn, Robinson, Rush, Sullivan and Wiley). Opposed: 1 (Maher). The motion carried.

**North Irving Motors and Elfatih E. Ali #8778.** On November 16, 2023, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1533 and 46.2-1575 (2). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$750.00 and a satisfactory inspection of dealer records.

Due to illness, Mr. Ali was not able to attend.

Chris Maher moved to accept the hearing officer's recommendation. Dan Banister seconded. All in favor: 8 (Banister, Fisher, Lynn, Maher, Robinson Nick, Sullivan and Wiley). Opposed: 1 (Kody). The motion carried.

**Elite Auto Nation of Petersburg, LLC and Syed Mudashar Shah #56038.** On December 5, 2023, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1529, 46.2-1539, 46.2-1542 (B), 46.2-1548, 46.2-1550 (2) and 46.2-1575 (2). Based on the information provided at the conference, the hearing officer recommended \$11,000.00 (\$750 for 46.2-1529, \$4,000 for 46.2-1539, \$2,000 for 46.2-1542 (B), \$500 for 46.2-1548, \$3,000 for 46.2-1550 (2) and \$750 for 46.2-1575 (2)) civil penalty and a satisfactory inspection within 60 days.

Andrew Wiley moved to accept the hearing officer's recommendation, in addition to adding the completion of the 2-day Dealer-Operator course. Rob Fisher seconded. The motion carried unanimously.

**NEW BUSINESS FROM THE FLOOR** – No new business from the floor.

**NEXT MEETING** – March 11, 2024

The Dealer Practices committee meeting adjourned at 9:27 a.m.