

Meeting Summary  
**Dealer Practices Committee**  
Monday May 12, 2025

Vice-Chair Andrew Wiley called the Dealer Practices Committee meeting to order at 9:00 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following Committee members being present: Alexis Barker-Taplett, Tom Barton, M'Lissa Dunn, Chris Maher, Dick Myers, Tim Pohanka and Don Sullivan. Those absent included Chip Lindsay and Nick Rush. Other Board members present: Jeff Ballard, Edward Maulbeck and Kevin Reynolds. Interim Executive Director Melanie Lester, Lisa Mack-Nelson, Ann Majors and Micah Bailey represented the Dealer Board. Christian Parrish represented the Attorney General's office.

**The March 10, 2025 meeting summary was approved.**

**PUBLIC COMMENT** – There was no public comment.

**OLD BUSINESS**

**OLD BUSINESS FROM THE FLOOR** – No old business from the floor.

**NEW BUSINESS**

**Review and Action: Informal Fact-Finding Conferences:**

**Steven C. Epstein and Shorehaven Motor Sports #51564.** On February 11, 2025, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1529, 46.2-1533 and 46.2-1575(2). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$1,750.00 (\$500 for 46.2-1529, \$250 for 46.2-1547 and \$1,000 for 46.2-1575(2)), suspension of licenses until a satisfactory inspection can be conducted and successfully complete the 2-day Dealer-Operator course.

David Phillips, Office Manager, was present and spoke on behalf of Mr. Epstein and Shorehaven Motor Sports. Due to health concerns, Mr. Phillips requested that this issue be tabled until the July Board Meeting, as Mr. Epstein wants to be present.

Chris Maher moved to table this issue to the July 14, 2025 Board meeting. Don Sullivan seconded. The motion carried unanimously. It was noted by Mr. Wiley that it would be in Mr. Epstein's best interest if he shows up for the next meeting.

**Furman L. Marshall, II and Sanmor Motors #58114.** On April 10, 2025, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1510 (4), 46.2-1529, 46.2-1533, 46.2-1550 and 46.2-1575 (2). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$5,000.00 (\$1,000 for 46.2-1510 (4), \$1,000 for 46.2-1529, \$1,000 for 46.2-1533, \$1,000 for 46.2-1550 and \$1,000 for 46.2-1575 (2)), inspection within 45 days and to successfully complete the 2-day Dealer-Operator course.

Don Sullivan moved to accept the hearing officer's recommendation. Chris Maher seconded. The motion carried unanimously.

**Maswood Attai, Salesperson #7483, Premier Automotive #46183.** On April 11, 2025, an informal fact-finding conference was conducted to address the alleged violations of VA Code Section 46.2-1503.4(8), 46.2-1574 and 46.2-1575(6). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$5,000 (\$3,500 for 46.2-1574 and \$1,500 for 46.2-1575(6)), suspension, satisfactory inspection within 30 days and successfully complete the 2-day Dealer-Operator course within 30 days.

Jimmy McGartland, General Manager, spoke on behalf of Maswood Attai.

Tim Pohanka moved to assess a \$10,000 (\$5,000 for 46.2-1574 and \$5,000 for 46.2-1575 (6)), no suspension, satisfactory inspection within 30 days and to successfully complete the 2-day Dealer-Operator course within 30 days. Don Sullivan seconded. The motion carried successfully. NOTE: It was recommended that maybe Mr. McGartland should successfully complete the 2-day Dealer-Operator course. Mr. McGartland indicated he will.

**NEW BUSINESS FROM THE FLOOR** – No new business from the floor.

**NEXT MEETING** – During Full Board, the members agreed to have the meeting July 14, 2025.

The Dealer Practices committee meeting adjourned at 9:52 a.m.

Meeting Summary  
**Dealer Licensing Committee**  
Monday, May 12, 2025

Committee Vice-Chair Jeff Ballard called the Dealer Licensing Committee meeting to order at 9:53 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following Committee members being present: Alexis Barker-Taplett, M'Lissa Dunn, Ed Maulbeck, Dick Myers, Tim Pohanka, Kevin Reynolds and Andrew Wiley. Those absent included Tom Bates. Other Board members present: Tom Barton, Chris Maher and Don Sullivan. Interim Executive Director Melanie Lester, Lisa Mack-Nelson, Ann Majors and Micah Bailey represented the Dealer Board. Christian Parrish represented the Attorney General's office.

**The March 10, 2025 meeting summary was approved.**

**PUBLIC COMMENT** – No public comment.

**OLD BUSINESS** – No old business.

**OLD BUSINESS FROM THE FLOOR** – No old business from the floor.

**NEW BUSINESS** – No new business.

**NEW BUSINESS FROM THE FLOOR** – No new business from the floor.

**NEXT MEETING** – During Full Board, the members agreed to have the meeting July 14, 2025.

The Licensing Committee meeting adjourned at 9:58 a.m.

Meeting Summary  
**Advertising Committee**  
Monday, May 12, 2025

Committee Chair Tim Pohanka called the Advertising Committee meeting to order at 9:58 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following Committee members being present: Jeff Ballard, Chris Maher, Edward Maulbeck, Don Sullivan and Kevin Reynolds. Those absent included Tom Bates, Chip Lindsay and Nick Rush. Other Board members present: Alexis Barker-Taplett, Tom Barton, M'Lissa Dunn, Dick Myers and Andrew Wiley. Interim Executive Director Melanie Lester, Lisa Mack-Nelson, Ann Majors and Micah Bailey represented the Dealer Board. Christian Parrish represented the Attorney General's office.

**The March 10, 2025 meeting summary was approved.**

**PUBLIC COMMENT** – No public comment.

**OLD BUSINESS** – No old business.

**OLD BUSINESS FROM THE FLOOR** – No old business from the floor.

**NEW BUSINESS**

**Review and Action: Formal Hearing:**

**Ronald B. Harris, Salesperson #9521.** Historical Overview leading up to the formal hearing: On October 1, 2024, an informal fact-finding conference was conducted to address the alleged violations of VA Code Section(s) 46.2-1537, 46.2-1538, 46.2-1575 (6), 46.2-1575 (7), 46.2-1581 (4), 24VAC22-30-30 D (1) and 24VAC22-30-30 D (5). Based on the information provided at the conference, the hearing officer recommended assessing a civil penalty of \$250 for violations of VA Code Section 46.2-1575 (6) and a written warning for violations of VA Code Section 46.2-1575 (7). Due to the severity of Mr. Harris' violations, it was the consensus of the Committee to raise the civil penalty from \$250 to \$1,000.00. On March 4, 2025 Ronald Harris appealed and requested a formal hearing. On April 11, 2025, a formal hearing was conducted to address the alleged violations of VA Code Sections 46.2-1537, 46.2-1538, 46.2-1575 (6), 46.2-1575 (7), 46.2-1581 (4), 24VAC22-30-30 D (1) and 24VAC22-30-30 D (5). Based on the information provided at the formal hearing, the hearing officer recommended assessing a civil penalty of \$1,000.00 (\$250 for 46.2-1538, \$250 for 46.2-1537 and 46.2-1575 (6), \$250 for 46.2-1537 and 46.2-1575 (6) and 46.2-1575 (7) and \$250 for 46.2-1581, 24VAC22-30-30 D (1) and 24VAC22-30-30 D (5) and to successfully retake the salesman training class within 120 days of the Board's decision. NOTE: There is no such class as a salesperson's training class.

Mr. Harris was present and spoke on his own behalf.

Kevin Reynolds moved to accept the hearing officer's recommendation of assessing a civil penalty of \$1,000. Edward Maulbeck seconded. The motion carried unanimously.

**NEW BUSINESS FROM THE FLOOR** – No new business from the floor.

**NEXT MEETING** – During Full Board, members agreed to have the meeting July 14, 2025.

The Advertising committee meeting adjourned at 10:35 a.m.

Meeting Summary  
**Transaction Recovery Fund Committee**  
Monday, May 12, 2025

Committee Chair Chris Maher called the Transaction Recovery Fund Committee meeting to order at 10:36 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following Committee members being present: Jeff Ballard, Tom Barton, M'Lissa Dunn, Ed Maulbeck, Don Sullivan and Andrew Wiley. Those absent included Tom Bates, Chip Lindsay and Nick Rush. Other Board members present: Alexis Barker-Taplett, Dick Myers, Timothy Pohanka and Kevin Reynolds. Executive Director Melanie Lester, Lisa Mack-Nelson, Micah Bailey and Ann Majors represented the Dealer Board. Christian Parrish represented the Attorney General's office.

**The March 10, 2025 meeting summary was approved.**

**PUBLIC COMMENT**

**OLD BUSINESS** – No old business.

**OLD BUSINESS FROM THE FLOOR** – No old business from the floor.

**NEW BUSINESS** – No new business.

**Review and Action: Informal Fact-Finding Conferences:**

**Brian Jones, Motor Sports vs. Chad's Auto Sales, Inc. #38819.** On February 25, 2025, an informal fact-finding conference was conducted to address the alleged violations of VA Code Sections 46.2-1527.3 against Chad's Auto Sales, Inc. Based on the information provided at the conference, the hearing officer recommended reversing the Board's recommendation of denying Brian Jones claim from the Fund. At the March meeting, the Board agreed with the hearing officer's recommendation of reversing the denial, so that the claim could be reviewed again. On April 29, 2025, a second informal fact-finding conference was conducted and the hearing officer recommended approving \$24,866.00 to be paid to Brian Jones from the Fund.

Andrew Wiley moved to accept the hearing officer's recommendation of approving \$24,866.00 claim to be paid to Brian Jones from the Fund. Don Sullivan seconded. The motion carried unanimously.

**NEW BUSINESS FROM THE FLOOR** – No new business from the floor.

**NEXT MEETING** – During Full Board, the members agreed to have the meeting July 14, 2025.

The Transaction Recovery Fund committee meeting adjourned at 10:43 a.m.

Meeting Summary  
**Motor Vehicle Dealer Board**  
Monday, May 12, 2025

Vice Board Chair Chris Maher called the Dealer Board meeting to order at 11:00 a.m. This meeting was conducted at the Department of Motor Vehicles, 2300 W. Broad Street, Executive Conference Room 702, Richmond, Virginia. Roll call confirmed the following members being present: Jeff Ballard, Alexis Barker-Taplett, Tom Barton, M'Lissa Dunn, Ed Maulbeck, Dick Myers, Timothy Pohanka, Kevin Reynolds, Don Sullivan and Andrew Wiley. Those absent included Tom Bates, Dennis Ellmer, Gerald Lackey, Chip Lindsay and Nick Rush. Interim Executive Director Melanie Lester, Lisa Mack-Nelson, Ann Majors and Micah Bailey represented the Dealer Board. Christian Parrish represented the Attorney General's Office. Alice Weedon was the recording secretary.

**The March 10, 2025 meeting summary was approved.**

**PUBLIC COMMENT** – No public comment.

**STATUTORY COMMITTEE REPORTS**

**Dealer Practices Committee**

Committee Vice-Chair Andrew Wiley summarized discussions held and actions taken during the Committee Meeting.

**Review and Action: Informal Fact-Finding Conferences:**

**Shorehaven Motor Sports and Eric S. Epstein #51564.** Committee Vice-Chair Andrew Wiley presented, as requested by David Phillips speaking on behalf of Steven Epstein, the Board agreed to continue the discussion for this case at the July 14, 2025, Committee and Full Board Meetings.

**Sanmor Motors and Furman L. Marshall, II #58114.** Committee Vice-Chair Andrew Wiley presented the following motion: The Board has reviewed and considered the facts and evidence and the report of an informal fact-finding conference as prepared by the hearing officer concerning Sanmor Motors #58114 and Furman Marshall, II, for alleged violations of VA Code Sections 46.2-1529, 46.2-1533, 46.2-1510.4, 46.2-1550 and 46.2-1575(2). Based on due consideration, the Board believes that the following actions should be taken against Sanmor Motors #58114 and Furman Marshall, II: Assessed a civil penalty of \$5,000.00. A follow-up inspection by a Motor Vehicle Dealer Board field representative within 45 days and that inspection shall be satisfactory. Successful completion of the 2-day dealer-operator course within 30 days. The Board hereby mandates that Sanmor Motors #58114 and Furman Marshall, II shall be assessed a civil penalty of \$5,000.00 due on or before June 17, 2025, Sanmor Motors shall undergo an inspection by a Motor Vehicle Dealer Board field representative within 45 days and the inspection must be satisfactory, and Furman Marshall, II shall successfully complete the 2-day dealer-operator course within 30 days. Failure to comply with the Board's mandates by the required dates will result in the suspension of all licenses and certificates issued by the Board until such time Sanmor Motors #58114 and Furman Marshall, II successfully complies with the Board's mandates.

Tim Pohanka seconded. The motion carried unanimously.

**Maswood Attai – Premier Automotive #46183.** Committee Vice-Chair Andrew Wiley presented the following motion: The Board has reviewed and considered the facts and evidence and the report of an informal fact-finding conference as prepared by the hearing officer concerning Premier Automotive #46183 and Maswood Attai for alleged violations of VA Code Sections 46.2-1574 and 46.2-1575(6). Based on due consideration, the Board believes that the following actions should be taken against Premier Automotive #46183 and Maswood Attai: Assessed a civil penalty of \$10,000. A follow-up inspection by a Motor Vehicle Dealer Board field representative and that inspection shall be satisfactory. Successful completion of the 2-day dealer-operator course by date within 30 days. The Board hereby mandates that Premier Automotive #46183 and Maswood Attai shall be assessed a civil penalty of \$10,000.00 due on or before June 17, 2025, Premier Automotive shall undergo an inspection by a Motor Vehicle Dealer Board field representative and the inspection must be satisfactory, and Maswood Attai shall successfully complete the 2-day dealer-operator course within 30 days. Failure to comply with the Board's mandates by the required dates will result in the suspension of all licenses and certificates issued by the Board until such time Premier Automotive #46183 and Maswood Attai successfully complies with the Board's mandates.

Kevin Reynolds seconded. The motion carried unanimously.

**NOTE:** Edward Maulbeck questioned the dealer's processing fee. It appears that the processing fee was, on some deals, lower than what they post. MVDB staff indicated that a dealer can have a set processing fee; however, they can lower that fee, but cannot increase that fee for the customer.

### **Licensing Committee**

Vice Committee Chair Jeff Ballard reported quorum in place; however, no discussions or actions were on the agenda for the committee to consider. The committee will meet again on September 14, 2025.

### **Advertising Committee**

Committee Chair Tim Pohanka summarized discussions held and actions taken during the Committee.

### **Review and Action: Formal Hearings:**

**Ronald B. Harris, Salesperson #9521.** Committee Chair Tim Pohanka presented the following motion: The Board has reviewed and considered the facts and evidence and the report of a formal hearing as prepared by the hearing officer concerning Ronald B. Harris for alleged violations of Va. Code sections 46.2-1537, 46.2-1538, 46.2-1575 (6) and (7), 46.2-1581 (4), 24 VAC22-30-30 D (1) and (5). Based on due consideration, the Board believes the following actions shall be taken against Ronald B. Harris: Assessed a civil penalty of \$1,000. Issued a written warning for violations of Va. Code section 46.2-1575 (7). The Board hereby mandates that Ronald B. Harris shall be assessed a civil penalty of \$1,000.00 due on or before June 17, 2025, and issued a written warning for violation of Va. Code section 46.2-1575 (7). Failure to comply with the Board's mandates by the required dates will result in the suspension of the salesperson license issued by the Board until such time Ronald B. Harris successfully complies with the Board's mandates.

Andrew Wiley seconded. The motion carried unanimously.

## **Transaction Recovery Fund Committee**

Committee Chair Chris Maher summarized discussions held and actions taken during the Committee Meeting.

### **Review and Action: Informal Fact-Finding Conferences:**

#### **Brian Jones Motor Sports, Inc. #38819 vs. Chad's Auto Sales (Expired 02/28/25).**

Committee Chair Chris Maher presented the following motion: Pursuant to Section §46.2-1527.1 et seq. of the Code of Virginia, which is known as the Motor Vehicle Transaction Recovery Fund (Fund), the Board has reviewed and considered a denied claim for payment from the Fund, and the recommendations of the Hearing Officer on the claim. Based on due consideration and the recommendation of the Hearing Officer, the Board agrees with the hearing officer's recommendation and approves and acknowledges that Brian Jones Motor Sports' claim of \$24,866.00 should be payable from the Fund.

Andrew Wiley seconded. The motion carried unanimously.

### **OLD BUSINESS:**

**UPDATE: MVDB Operating Systems Update:** Melanie Lester indicated that Gerald Lackey will present a full update during the July 14, 2025 Board Meeting.

**Background Checks:** Melanie Lester indicated that MVDB had 14 background vendors and now it has been successfully reduced to 4. She thanked the members for allowing staff to contain the list of vendors.

### **Legislative Updates – VADA and VIADA**

**VADA:** Anne Gambardella indicated they have done a significant update on Buyers Orders and working with Melanie Lester to figure out the most sufficient way to have all the dealers send in those updated Buyers Orders to MVDB.

**VIADA:** Alvin Melendez indicated there was nothing to report at this time.

**OLD BUSINESS FROM THE FLOOR** – M'Lissa Dunn indicated that she's trying to figure out what their job, as board members, actually is and are they doing their job? Are there any parameters that they are suppose to use, when it comes to the issues that are presented to them. Chris Maher indicated that the main goal is to get the dealers in compliance.

**NEW BUSINESS** – There was no new business.

**NEW BUSINESS FROM THE FLOOR** – There was no new business from the floor.

Vice-Board Chairman Maher announced that the next Board meeting will take place on July 14, 2025.

**INTERIM EXECUTIVE DIRECTOR'S REPORT** – Melanie Lester indicated that there was nothing to report.

There being no further business to come before the Motor Vehicle Dealer Board, Vice-Board Chairman Maher adjourned the meeting at 11:40 a.m.