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**MOTOR VEHICLE DEALER BOARD**



**Dealer Talk**

**New Board Members  
And 2016 Dealer Board Committees**

The Motor Vehicle Dealer Board consists of 19 dealer members appointed by the Governor, and approved by the General Assembly. Ten members are Franchise dealers, seven are Independent dealers, one is a consumer, and DMV Commissioner Richard Holcomb is the Board Chairman. Each board member serves for four years, and may be appointed for one additional four year term (8 years maximum). The following are the new Board members:

- **Liza Borches** of Charlottesville, President, Carter Myers Automotive
- **Geoff Malloy** of McLean, Owner, Malloy Motor Company
- **Maurice Slaughter** of Chesapeake, Owner, Slaughter, Inc.
- **Michael Bor** of Richmond, CEO, CarLotz, Inc.
- **Larry T. Bailey** of Chesapeake, President, All In One Auto
- **Robert S. Fisher** of Manassas, President and Owner, Northside Auto Sales
- **Hamid Senior Saghafi** of Great Falls, Owner & President, Dulles Motor Cars Inc.

At our March 14, 2016 Board meeting, we welcomed seven newly appointed dealer members to the Board, which brings the Full Board to 19 members. The Dealer laws outline the general duties of the Board, and specify that the full Board establish 5 specific sub committees. Each

*cont'd on pg. 3*

**New MVDB Executive Director Named**

RICHMOND – The Virginia Motor Vehicle Dealer Board (MVDB) is pleased to announce the selection of William Childress as its new Executive Director, effective immediately. Childress has served as director of the Vehicle Services Administration for the Virginia Department of Motor Vehicles (DMV) since 2008. In this role, Childress oversaw all of DMV's vehicle operations, including vehicle titling, registration, license plate development, decals, insurance verification, salvage, dealer programs and the development of associated policies and procedures.

Before being named Vehicle Services Director, Childress served as a Deputy Director in DMV's Motor Carrier Services division. He has more than 23 years of experience in state government, including nearly 15 years at DMV and eight years with the Virginia Department of

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## Upcoming *EVENTS*

### BOARD MEETINGS

All Meetings are held at DMV Headquarters

2300 W. Broad Street, Room 702 Richmond, VA

Monday, May 9, 2016

Time: 9:00 a.m.

#### Dealer Practices Committee Meeting

Monday, May 9, 2016

Time: Immediately following Dealer Practices

#### Licensing Committee Meeting

Monday, May 9, 2016

Time: Immediately following Licensing

#### Advertising Committee Meeting

Monday, May 9, 2016

Time: Immediately following Advertising

#### Transaction Recovery Fund Committee Meeting

Monday, May 9, 2016

Time: 10:00 a.m.

#### Full Board Meeting

**NOTE:** Meetings may begin later, but not earlier than scheduled.

## Holiday Hours

**CLOSED:**



Monday, May 30, 2016

*Con't from pg. 1*

## New Executive Director

Transportation.

A U.S. Air Force veteran, Childress earned a Bachelor's degree in Political Science from Virginia State University and a Master's degree in Public Administration from Baruch College, the City University of New York.

"William brings a wealth of experience to this position, and, although we are sorry to lose him at DMV, we couldn't have selected a more capable, qualified professional to head up MVDB," said MVDB Board Chairman and DMV Commissioner Richard D. Holcomb. "We had a tremendous pool of qualified candidates, but William's vast knowledge of vehicle operations and his steadfast leadership at DMV put him at the head of the pack."

"I am humbled and honored to have been selected to lead this well-respected agency and its phenomenal group of employees," Childress said. "I have worked closely with the highly professional staff at MVDB in my time at DMV and greatly respect the work they do each day. I am thrilled to now be a part of it."

Childress will replace longtime MVDB Executive Director Bruce Gould who retired in March after assisting in the transition of leadership. Gould has led MVDB since 1996, stepping into the role shortly after the state agency was created. "Bruce Gould is a tremendous public servant who truly has been the heart of the Motor Vehicle Dealer Board," Holcomb said. "The Board thanks him for his many years of service to the Commonwealth and is grateful that he will lend his expertise to William through the end of the month to make for a seamless transition."

"I greatly enjoyed my time at MVDB and will very much miss the wonderful people with whom I've worked over the years," Gould said. "The Board serves an important purpose in the Commonwealth and I am grateful to be leaving its leadership in good hands."

MVDB is charged with the regulation and oversight of the new and used car/truck, motorcycle, trailer and RV dealer industries. The agency has a dedicated staff of 26 employees in Richmond and throughout Virginia.

Chaired by DMV's Commissioner, the Board's 19 members represent a cross section of the motor vehicle dealer industry with the exception of one member who specifically represents consumers.

Last year, the General Assembly expanded the Board's responsibilities to include the licensing and regulatory responsibility for recreational vehicles, motorcycles, and trailer dealers.

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## 2016 Board Members

of these committees must include at least one Board member, and the Advertising, Dealer Practices and Transaction Recovery Fund committees must include at least one citizen member who is not licensed or certified by the Board. The following is a list of the five standing committees and their members:

### Advertising

David Duncan, Chair  
Ted Bailey, Vice-Chair  
Michale Bor  
Liza Borches  
Clayton Huber  
Ronald Kody  
Geoff Malloy  
Mathew McQueen  
George Pelton  
Maurice Slaughter

### Licensing

Joe Tate, Chair  
Jacques Moore, Vice Chair  
Ted Bailey  
Liza Borches  
David Duncan  
David Gripshover  
George Pelton  
Senior Saghafi

### Dealer Practices

Ron Kody, Chair  
Steve Farmer, Vice-Chair  
Michael Bor  
Liza Borches  
Garnder Britt  
Robert Fisher  
Clayton Huber  
Mathew McQueen  
Chris Maher  
Geoff Malloy  
Senior Saghafi  
Joe Tate

### Transaction Recovery Fund

Chris Maher, Chair  
Geoff Malloy, Vice Chair  
Michael Bor  
Steve Farmer  
Robert Fisher  
David Gripshover  
Ron Kody  
Mathew McQueen  
Maurice Slaughter

All Board meetings are available to stream and watch live. Click [HERE](#) during scheduled Board meetings to connect.



*Come visit us at our office!*

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## Would You Like to be a Board Member?



Board members are appointed by the Governor for four year terms. The terms of several members are expiring as of July 1, 2016. If you are a licensed franchised or independent motor vehicle dealer and have been licensed as such for at least two years and are a US Citizen and reside in the Commonwealth of Virginia you just might be eligible for appointment to the Board. If you are interested in serving on the Motor Vehicle Dealer Board, [Click here to submit your APPLICATION](#)



*cont'd from pg. 1*

## 350 New Jobs in Botetourt

**RICHMOND** – Governor Terry McAuliffe recently announced that ELDOR Corporation, an international group leader in the automotive business, will invest about \$75 million to establish its first U.S. production plant in Botetourt County. The project will create approximately 350 new jobs. The company's key manufactured products include ignition systems, engine control units, braking systems actuators, and power/electronics management systems for hybrid and electric vehicles. The Governor met with the company founder at their headquarters in Italy during his June 2015 European Marketing Mission, following an initial meeting at the 2015 SelectUSA Investment Summit in Washington, D.C. Speaking at the recent announcement at an event in Botetourt, **Governor McAuliffe said**, "This tremendous project is a significant win for the Commonwealth and for Botetourt County. The decision by an international company of ELDOR Corporation's caliber to choose Virginia for its first U.S. production plant is a strong testament to our business environment, workforce and strategic location." Headquartered in Orsenigo, Como, Italy, ELDOR Corporation is a leading company in the research, development and production of ignition coils, engine

control units and combustion management systems, as well as of electric systems for hybrid and electric applications. "Virginia is particularly business-oriented, with its pro-business laws, Port of Virginia access, logistics and infrastructure," **said Pasquale Forte, President & CEO of ELDOR Corporation**. "We found a community of genuine and collaborative people, focused on supporting investment in a practical way and with great commitment. The community has welcomed us with a professional attitude, but also with respect and friendship. We found top-class universities and a great community college, with programs dedicated to the mechatronics sector that will grow excellent young engineers with the skills necessary to run ELDOR's advanced automated lines. Finally, the Roanoke Valley is a beautiful region with natural beauty and quality of life. I am confident that people who come to our plant from around the world will be amazed by this beauty. Technology, passion, dreams: this is ELDOR and we are confident that Virginia - and the County of Botetourt in particular - is the best choice to carry on, with passion, this dream."

"The ELDOR Corporation's significant capital investment and promise to create 350 good-paying jobs for the people of Botetourt County is welcome news," **said Delegate Terry Austin**.

## Reminders...

**ALL** IDO's of independent dealerships must at some point in time, recertify their IDO qualification every three years by either taking an online course, or in a classroom, or by passing a DMV test. Click [HERE](#) for more information and [HERE](#) to determine your recertification deadline. Please note that dual licensed **Franchise** dealers are exempt from recertification. If you are unclear on your recertification deadline, or any other recertification questions, please contact the Board. Or, call Ann Majors at the MVDB. She may be reached at 804-367-1100 x 3016, or email her at [ann.majors@mvdv.virginia.gov](mailto:ann.majors@mvdv.virginia.gov)

## GM and Lyft

In late March, General Motors and ride-sharing company Lyft launched a short-term rental program for Lyft drivers in Chicago with a fleet of 125 Chevrolet Equinoxes. The program, called Express Drive, will rent vehicles to Lyft drivers for one to eight weeks, including free maintenance and insurance. The companies said in a joint statement that service will expand "soon" to Boston, Washington, D.C., and Baltimore as part of an eventual nationwide rollout. Drivers will pay less the more they drive, with heavy users getting free use of their rentals, the companies said.

*Source: Automotive News*

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## Reminders...

When advertising on Craigslist, please be sure to place your advertisement in the “dealer” section of Craigslist. If you place your advertisement in the “owner” section, your ad will be in violation of, § 46.2-1575.7, misleading advertising, because your ad is in the “owner” section and not the “dealer” section of Craigslist. Secondly, when advertising in the “dealer” section of Craigslist, be sure to state your dealership name, or use VA DLR in your ads. Lastly, if your advertisement states a phone number, that phone number must be the phone number of the dealership that is on file with the Board.

## ScreeningOne and Salesperson Licenses

All new salesperson applications require a criminal background check and the Board uses a service called ScreeningOne to conduct these checks. Many in the dealer community also use ScreeningOne which greatly increases the turnaround time for the Board to process a new sales license application. Therefore, if the dealer has already completed a ScreeningOne check, please send the copy of the background check with your DSD-7 application, and write the ScreeningOne File Number directly on the DSD-7. Completing these two small tasks will ensure the quickest processing of a new sales license application. Secondly, as a reminder, if the dealer has enclosed a completed

Screening One background check with the DSD-7, the dealer only submits a \$30 salesperson license fee. If the dealer needs the Board to conduct the background check, submit \$40 (\$30 for the license fee, and \$10 for the background check). Lastly, if you are a dealer, please remember to inform the Board when salespersons no longer are employed at your dealership. For your convenience, we have a “notice of termination” form on our website that you may fax or email to the Board. Conversely, if you hire a salesperson (as soon as possible) please send in the DSD-7 to transfer the salesperson to your dealership, or apply for a new sales license as described above.

## DID YOU KNOW ??

....that Washington DC DMV tested its Online Dealer Interface Systems (ODIS) in February. The test was successful, and now the system is available to dealers. ODIS will allow franchised dealers and third party providers to register and title new and used vehicles. The system includes titling, registration and inventory control using a new Web-based format. Using ODIS, dealers will be able to title and register new and used vehicles without visiting DC DMV. The DMV will assign inventory (tags, registration and inspection stickers) to the dealers for them to issue to DC residents. Because dealers will be able to title and register vehicles and issue paperwork in their offices, concerns about turnaround processing times and DC’s three deals per dealerships in-person limit should be eliminated, the DMV says.



....that In December of 2015, MVDB staff received a huge surprise. Governor McAuliffe stopped by the MVDB main office, walked through the entire office, and stopped at each employee’s work space to chat individually! This is the first Governor to visit the MVDB offices. Additionally, in November, Secretary of Transportation Layne visited MVDB, and this was a first as well. Pictured is the MVDB Field Supervisor, Lisa Mack-Nelson with Governor McAuliffe during his visit.

# Board Actions

## Dealer Practices

**Gary Higgenbotham Auto Sales, LLC and Jeanne Higgenbotham.** A representative of the dealership appeared at the January meeting and asked that the case be tabled until the March meeting. The request was agreed to. A random inspection of this dealership found a number of problems including only 10 of 14 dealer plates insured; a licensed salesperson who was not an employee of the dealership; an open title; poor record keeping to include d-tag log; no proof that safety inspection was conducted on two vehicles sold at retail and material misstatement on an application. The dealer was given the option of paying a \$2,225 civil penalty or participating in an informal fact-finding conference (IFFC). The dealer decided on the later. In the conference, Ms. Higgenbotham stated that she did not dispute the field reps report. During the conference she stated that she has fixed all the deficiencies and was seeking a lesser civil penalty. On October 22, 2015, an informal fact-finding conference was conducted to address the alleged violations of dealer records, open titles, prohibited solicitation and compensation, failure to maintain insurance on D-tags, and material misstatement. Based on the information provided at the conference, the Board assessed a \$2, 225 civil penalty, a satisfactory inspection, and successful completion of the Dealer-Operator course.

**One Direction Motors and Valentine Anthony.** The investigation of this dealership began as a result of questionable advertisements placed on Craigslist. An inspection revealed a number of record keeping problems to include lack of proof the vehicles were safety inspected before selling at retail. Vehicles in the inventory of this dealership were spotted at another nearby dealership. The vehicles were not consigned to this other dealership. This dealer did pay a civil penalty assessed by the executive director for advertising vehicles under the "for sale by owner" section of Craigslist. Therefore, violations related to that action were not included in the informal fact-finding conference held on September 1, 2015 to address the alleged violation of failure to maintain dealer records on site for inspection, buyer guides, compliant consignment contracts, safety inspection required, D-tag insurance required, PoD temporary plates, acts of officers, and possess titles not legally assigned. Based on the information provided at the conference, the Board assessed a \$2, 000 civil penalty, a satisfactory inspection, and successful completion of the Dealer-Operator course before September 14, 2016, or an additional \$250 civil penalty will be assessed.

**Friendly Motors, LLC and Emmanuel Saintil.** This dealership was opened in February of 2013. Follow-up visits were attempted in October of that year and January of 2014, and nobody was present at the dealership during those inspection attempts. In May of 2014 the dealership relocated and dropped Mr. Saltan as a partner. The relocation inspection was not satisfactory as it related to a number of record keeping related problems to include only 10 deal files found for 162 sales. A November 2015 inspection conducted with a DMV investigator was also unsatisfactory. In addition to record keeping problems, evidence showed an abuse of temporary tags to include temporary tags issued for vehicles sold at Mr. Saintil's former partner's (Mr. Saltan) dealership in Maryland. On January 20, 2016, an informal fact-finding conference was conducted to address the alleged violations of license required, failure to maintain dealer records on site for inspection, buyer guides, buyer's orders, odometer disclosure -open titles, salespersons on W-2, safety inspection required, failure to provide title within 30 days, misuse of D-tags, misuse of PoD tags (2,453 tags and 94 Virginia retail sales), misuse of PoD temporary plates, acts of officers, material misstatement, failure to comply with previous warnings, deceptive acts and practices, and leasing, renting, lending dealer's plates (PoD). Based on the information provided at the conference, the Board assessed a \$21,750 civil penalty, and revocation of all license and certificates issued by the Board.

**E&M Auto Sales and Eric Wad Jenkins.** In the course of a routine inspection, it was discovered that this dealer was issued eight dealer plates and had insurance for three plates. The executive director offered Mr. Jenkins the option of paying a \$2,500 civil penalty or to participate in an informal fact finding conference (IFFC). Mr. Jenkins decided on the IFFC which was held on January 8, 2016, to address the alleged violations of failure to insure D tags, and material misstatement. Mr. Jenkins did not appear at the conference. Based on the information provided at the conference, the Board issued a written warning for failure to insure each dealer tag.

**Garcia Auto Sales, and Celestino Chicas.** Paid a \$250 civil penalty for failure to have dealer records available for inspection, failure to maintain dealer records, and failure to comply with previous warnings.

**American Motors, LLC, and Paul A. Tashner.** Paid a \$250 civil penalty for having an unlicensed salesperson.

**Mastertech Automotive, and Wesley B. Lamond.** Paid a \$250 civil penalty for failing to have dealer records.

**Frontline Motors, and Mathew Gwangwaa.** Paid a \$1,000 civil penalty for selling from an unlicensed location.

# Board Actions

**JD Byrider, and Craig A. Baker.** Paid a \$250 civil penalty for failure to have salesperson on a W-2.

**J D Motors, LLC, and David M. Hill.** Paid a \$250 civil penalty for misuse of D-tags.

**A&R Motors, LLC, and Zuhair Ramadan.** Paid a \$500 civil penalty for failure to maintain dealer records.

**Holly Acres RV & Marine SLS, and William E. Garber.** Paid a \$500 civil penalty for selling from an unlicensed location.

**Absolute Auto Sales, LLC, and Hubert King.** Paid a \$250 civil penalty for salesperson on a W-2.

**American Auto Mall, LLC, and Sajed Nazeer Raja.** Paid a \$1,000 civil penalty for failure to maintain insurance on each dealer tag.

**Goldstar South, and Thomas K. Maad.** Paid a \$500 civil penalty for failure to have salesperson on a W-2.

**HBL, LLC, and Robert Farrell.** Paid a \$1,000 civil penalty for failure to have salesperson on a W-2.

**Snap Car Buying, Inc. and Eiman Bassam.** Paid a \$750 civil penalty for failure to have salesperson on a W-2.

**Kenny's Auto Brokers, Inc., and William K. Cox, Sr.** Paid a \$250 civil penalty for failure to maintain business hours.

**Virtuous Motors, LLC, and Khaliq Shabazz.** Paid a \$500 civil penalty for failure to maintain business hours, and failure to comply with previous warnings.

**Auto Alvand imports, LLC, and Hossein Maghsoudi.** Paid a \$250 civil penalty for failure to maintain business hours.

**B & B Auto Group, LLC, and Joseph Brooks.** Paid a \$1,000 civil penalty for failure to maintain business hours, and failure to comply with previous warnings.

**Collectors Auto Restoration, and James Ratcliff, Jr.** Paid a \$250 civil penalty for failure to maintain business hours.

**Mario's Motors, Inc., and Mario Cabrera, Jr.** Paid a \$250 civil penalty for failure to maintain business hours.

## Licensing

**Juan Carlos Arrobas, Sales Applicant.** As an employee for Kargar Motors, it was alleged that Mr. Arrobas printed PoD tags and used them improperly. On March 20, 2015, he was convicted of eight misdemeanors related to the allegations. On June 10, Mr. Arrobas applied for a salesperson license and answered "NO" to the question if he had ever been convicted of a criminal act related to the dealer industry. This response and the convictions caused the Board staff to convene an informal fact-finding conference to address the alleged violations of material misstatement, deceptive acts and practices, and having been convicted of a criminal act involving the business of selling vehicles. Based on the information provided at the conference, the Board approved Mr. Arrobas's sales license.

**Fahriddin J. Kurbanov, Trust Auto, Inc.** Mr. Kurbanov is the owner this dealership that was the subject of an IFFC that was held on September 16, 2015. That conference included allegation of being out of compliance of eleven Motor Vehicle Dealer Laws. On September 15, 2015, one day before the conference, Mr. Kurbanov was convicted of possessing a title that belonged to another. This conviction was not one of the eleven allegations included in the September 16, 2015 IFFC. In summary the September Conference was convened as the dealership had no fewer than four consumer complaints filed with the Board in under a year for failing to produce a title. Inspections held in conjunction with DMV lead to the discovery of a number of problems including open titles (including 22 after being issued a warning); abuse of issuance of PoD tags (2,370 tags and 467 Virginia sales); emailing PoD tags; changing information in order to "trick" the PoD system; failure to inspect vehicles before offered for sale at retail; and poor recording keeping. The informal fact-finding conference on January 14, 2016, was held only to address the alleged violations of failure to comply with a written warning and having been convicted of any criminal act involving the sale of an automobile. Based on the information provided at the conference, the Board issued a \$1,000 civil penalty, and a successful completion of the dealer-operator course.

**Eduardo S. Jimenez, and Peruvian Motor Sales.** Paid a \$500 civil penalty for a material misstatement on his license application.

*cont'd on pg 8*



# Board Actions

## Advertising

**Lifestyle Motor Group.** Mr. Jarvis and Mr. Evans 3<sup>rd</sup> were sent a letter giving them the option of paying a \$1,500 civil penalty for advertising 5 cars on Craigslist under the “owner” category rather than the “dealer” category or to participate in an Informal Fact Finding Conference (IFFC). Mr. Jarvis and Mr. Evans 3<sup>rd</sup> decided on the latter. In the course of the IFFC, it was revealed by Mr. Jarvis and Mr. Evans 3<sup>rd</sup> that the vehicles were advertised on Craigslist by an newly hired inexperienced and overly aggressive salesperson without their knowledge. On February 17, 2016, an informal fact-finding conference was conducted to address the alleged violations of knowingly advertising in a misleading or deceptive manner, acts of officers, and failing to disclose the processing fee. Based on the information provided at the conference, the Board assessed a civil penalty of \$500.

**Delong Motors, and Dana Khan.** Paid a \$250 civil penalty for advertisement placed on Craigslist under the category "owner" instead of "dealer" which is considered to be misleading. Also, dealer failed to disclose the \$249 processing fee.

**Hajii's Wholesale, LLC, and Mohamed Jajii.** Paid a \$3,900 civil penalty for advertising vehicles on Craigslist under the category "owner" when they should be placed under category "dealer". Failed to disclose processing fee and disclose name of dealership or VA DLR. Ads include a contact number that is not the dealership phone number.

**Mike Auto Sales, and Luai Abualya.** Paid a \$250 civil penalty for advertisement placed on Craigslist under category "owner" instead of the "dealer" category which is considered to be misleading. Also, advertisement failed to disclose the \$99 processing fee, and failed to disclose the name of the dealership or VA DLR. The advertisement used a contact number that was not the dealership phone number.

**Frontline Motors, and Mathew Gwangwaa.** Paid a \$250 civil penalty for advertisement placed on Craigslist under the category "owner" instead of the "dealer" category which is considered to be misleading. Also, advertisement failed to disclose the dealer name or VA DLR.

**Phantom Auto, LLC, and Muath Darraj.** Paid a \$300 civil penalty for advertising vehicles on Craigslist under the category “owner” when the advertisements should be placed under the category “dealer”. By placing vehicles under the category “owner” it is considered to be misleading. In addition the website is also misleading since the definition of wholesale is only sales between dealers. Also, the ads failed to indicate a \$249 processing fee in both advertisements (both on Craigslist and the website). Lastly, the Craigslist ad failed to disclose the name of the dealership or VA DLR.

**NOTE: Depending on the circumstances, all Board Actions may be appealed to Circuit Court, or for an administrative hearing.**

For prior issues of Dealer Talk click [HERE](#)

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# IMPORTANT NOTICE TO PROSPECTIVE DEALERS

The path to a Dealer-Operator license begins with a required two-day course of study each month at various community colleges in Virginia with the curriculum and instruction provided by VIADA.

The course takes the attendee from establishing the dealership under local zoning and Dealer Board requirements, through the sales process with its multitude of forms, laws and regulations, in to a sampling of opening and operating expenses, and ending with a discussion on ethics.

The course is open to all existing dealers and their employees.

Date	College	Contact Information
<b>2016</b>		
Apr 05-06	Lord Fairfax in Middletown	Registration 540-868-7021 <a href="http://www.lfccworkforce.com">www.lfccworkforce.com</a>
Apr 19-20	New River in Dublin	Patty Ryan 866-462-6722 ext 3613 <a href="http://www.nr.edu/workforce/">www.nr.edu/workforce/</a>
May 03-04	Blue Ridge in Weyers Cave	Registration 540-453-2215 <a href="http://www.brcc.edu">www.brcc.edu</a>
May 24-25	J Sargeant Reynolds in Henrico/Richmond, Parham Rd	Sandy Jones 804-523-2293 <a href="http://www.ccwa.vccs.edu">www.ccwa.vccs.edu</a>
Jun 07-08	Germanna Fredericksburg	Registration 540-937-2913 <a href="http://www.germanna.edu/workforce">www.germanna.edu/workforce</a>
Jun 21-22	Danville Community College	Donna Agee 434-797-6437 <a href="http://www.dcc.vccs.edu/workforce">www.dcc.vccs.edu/workforce</a>
Jul 12-13	Northern VA in Reston	Clair Wynn 703-450-2551 <a href="http://www.nvcc.edu/loudoun/continuing">www.nvcc.edu/loudoun/continuing</a>
Jul 26-27	Virginia Western in Daleville	Registration 540-966-3984 <a href="http://www.virginiawestern.edu">www.virginiawestern.edu</a>
Aug 09-10	Tidewater Community College Suffolk	Registration 757-822-1234 <a href="http://www.tcc.edu/wd">www.tcc.edu/wd</a>

# PoD Reminders



There are a few things to remember when printing PoD temporary tags. PoD tags must be printed on the weather resistant paper supplied by the DMV. PoD tags are not authorized to be emailed to customers, nor

is it legal to print PoD tags on regular bond paper. If you are attempting to extend a PoD tag and you are receiving the following error message: "T2160 - VIN/CUST MAX NO. REACHED. SEND REQUEST TO

[PODTEMPTAG@DMV.VIRGINIA.GOV](mailto:PODTEMPTAG@DMV.VIRGINIA.GOV)". Please contact DMV Dealer Services---do not contact the Board. In the rare case that an additional temp tag extension is needed, the dealership will need to send a detailed email to the PoD temp tag address:

[podtemptag@dmv.virginia.gov](mailto:podtemptag@dmv.virginia.gov) indicating why the additional 30-day temp tag is needed. The email should include the following information:

- Dealership Name

- Certificate number/dealer number
- Customer Number
- Customer Name
- Vin number
- Purchase Date
- Detailed description of why the vehicle cannot be titled into the customer's name
- Provide supporting documentation

Please note that before any consideration for an extension is granted, all DMV fees must be paid.

For more information contact the Dealer Services Help Desk at (804) 367-0901 or email:

[podtemptag@dmv.virginia.gov](mailto:podtemptag@dmv.virginia.gov) .

## What's Wrong With This Picture?



It is unlawful to use a D-Tag on vehicles towing another vehicle. For detailed information, of legal and illegal uses of D-Tags, please read VA code § 46.2-1550

# MOTOR VEHICLE DEALER BOARD

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DISCLAIMER: We make every effort to ensure information in Dealer Talk is accurate, but it is not a substitute for legal advice.



## ***MVDB Mission Statement***

The Motor Vehicle Dealer Board will administer sections of the Commonwealth's Motor Vehicle Dealer Laws and regulations as charged; while providing a high level of customer service for the automotive consumer and dealer community.

## ***Veteran Receives Surprise from Richmond Dealer***



Inspired by a local Richmond TV station segment, a local business reached out to help a veteran and single dad, whose car was stolen and completely destroyed. Police say a group of teenagers took Leonard Martin's SUV from a 7-11 on Jeff Davis Highway in Richmond. Martin had just stopped in to grab a snack for his son, and it was gone. The SUV was recovered the same night in a nearby neighborhood with its windows, head lights, and frame busted. Martin's SUV was now shattered metal and glass. The car was a lifeline for the disabled veteran and single father who suffers from PTSD. He and his 11-year-old son are both in school and a method of transportation is vital. Wallace Warden and Joey Neuberger from Richmond's On-Time Motors, at 1901 Jefferson Davis Highway, in Richmond, Virginia said they couldn't just sit back and watch Leonard suffer. Warden said he felt like he had to do something to help Martin out, so Mr. Warden & Mr. Neuberger gave him a car.