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MOTOR VEHICLE DEALER BOARD



On-Line Dealer Program

In 1992, Virginia became one of the first states in the nation to implement an on-line dealer program. Since that time, the program has expanded to include three DMV-authorized on-line program vendors and participation has grown to include all franchise automobile dealers and many of the larger independent dealers.

Pursuant to Va. Code §46.2-216.1, DMV has the administrative authority to mandate electronic filing of any type of document

or payment, provided 12 months written notice is given. In accordance with that authority, effective December 1, 2015, all applications for title and registration of vehicles processed via an independent motor vehicle dealer that sold at least 200 vehicles during calendar year 2014 must be processed on-line.

As an independent dealer that sold 200 or more vehicles during 2014, beginning December 1, 2015, only those transactions that cannot be processed electronically will be able

to be processed manually at a DMV customer service center or dealer center. These transactions will continue to be processed at no fee. Because of the enhancements that have been made to the on-line dealer program, there are only a few transactions that cannot be processed electronically. Today, those include: handicap, clean special fuel and specialty plates; a VIN of less than 17 characters; a previous title marked "held"; and, supplemental, replace-

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"Southern Virginia Works"

Governor McAuliffe announced recently that more than 50,000 residents in southern Virginia will be positively impacted by a new workforce collaboration among three area community colleges. Called "Southern Virginia Works," the colleges - Danville Community Col-

lege (DCC), Patrick Henry Community College (PHCC) and Southside Virginia Community College (SVCC) - plan to boost the number of workforce credentials earned by Southern Virginians through community college programs by 1,500 in the next year. Within the next five years,

the three colleges plan to triple the number of post-secondary education and workforce credentials. Earning credentials aligned with regional employer needs such as certifications and licenses improves individuals' employability and better meets the region's educational and economic de-

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Upcoming *EVENTS*

BOARD MEETINGS

All Meetings are held at DMV Headquarters

2300 W. Broad Street, Room 702 Richmond, VA

Monday, January 12, 2015

Time: 9:00 a.m.

Dealer Practices Committee Meeting

Monday, January 12, 2015

Time: Immediately following Dealer Practices

Licensing Committee Meeting

Monday, January 12, 2015

Time: Immediately following Licensing

Advertising Committee Meeting

Monday, January 12, 2015

Time: Immediately following Advertising

Transaction Recovery Fund Committee Meeting

Monday, January 12, 2015

Time: 10:00 a.m.

Full Board Meeting

NOTE: Meetings may begin later, but not earlier than scheduled.

Holiday Hours

CLOSED:

Wednesday, December 24, 12:00 p.m.

Thursday, December 25

Friday, December 26

Thursday, January 1, 2015

Friday, January 2, 2015

Friday, January 16, 2015

Monday, January 19, 2015

Advertising Price

When advertising a specific price of a vehicle, there are a few requirements to keep in mind to remain in compliance. The price advertised **MUST** be available to **ALL** purchasers, and not just certain buyers. For **example**, your advertised price **CANNOT** include:

1. Military discounts, because not everyone is in the military.
2. Trade in allowance discount cannot be included in the advertised price—the price must be available to all customers whether they trade in a vehicle or not.
3. “Loyalty program rebates” cannot be included in the advertised price, because again, not everyone is eligible for the rebate.
4. Rebates such as “1st time buyer program rebates” cannot be included in the advertised price.
5. If the advertised price includes any dealer discounts, those discounts must be available to **ALL** purchasers. “Add back” sales (adding to the advertised price once the customer arrives at your dealership) are considered “bait.”
6. Ads may include statements such as “other discounts available,” or list the additional discounts available near the advertised price.
7. If a vehicle is advertised at a specific price, the dealer must be in possession of a reasonable supply of the advertised vehicle, unless your disclosure clearly states there are limited quantities.

Lastly, If you use an outside company for your advertising, the Board suggests Dealers thoroughly review your ads prior to release, because the Dealer is ultimately responsible for **ALL** ads, regardless of who created the ad.

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Example of a Compliant Rebate Ad



Disclosure:* 5 available. Model xyz. Price includes MSRP of \$65,000.00, manufacturer rebate of \$4,000.00, dealer discount of \$2,000.00. You may also qualify for additional rebates or discounts \$500 for military, \$500 loyalty program, \$500 first time buyer program, and other buyer incentives. Price Excludes tax, tags, title, and \$799.00 processing fee. Financing available to qualified buyers. Offer ends 12/31/2014. See dealer for details.

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“Southern Virginia Works”

velopment needs.

Through the recently announced Executive Order 23, called “The New Virginia Economy” Workforce Initiative, Governor McAuliffe is seeking to overhaul the state’s economy in several areas: (1) increasing STEM-H postsecondary education and workforce credentials; (2) securing employment for veterans; (3) aligning education with the needs of businesses; and (4) diversifying the economy. Virginia’s Community Colleges play a key role in carrying out the governor’s vision.

SVCC, DCC, and PHCC will collaborate to ensure that underemployed and unemployed workers in the region have expanded opportunities to earn industry driven certifications that strengthen the workforce to help recruit, retain and grow businesses in Southern Virginia.

At the same time, Dr. Glenn DuBois, Chancellor of the Virginia Community College System (VCCS), announced plans to triple the number of credentialed Virginians earn by 2021, up to 50,000 working adults. The VCCS will adopt “Complete 2021” as its six-year strategic plan early next year, pending approval from the State Board for Community Colleges. Southside Virginia colleges are already working together on expanding their workforce initiatives to meet both the Chancellor’s and Governor’s goals.

For more information about “Southern Virginia Works”, contact DCC (434-797-8430), PHCC (276-656-0256), or SVCC (434-949-1068).

Compliant Buyers Order

A buyers order must be used for every retail sale, and must be compliant with Virginia Code. Most Dealers use a software system to generate buyers orders, so make sure your buyers order is compliant with Va Code § 46.2-1530—specifically, subsection number 12—which clearly outlines the disclosure needed for dealer arranged financing. Additionally, the “AS-IS” disclosure as described in § 46.2-1529.1. The Board has found that many dealer software buyers orders are not compliant because they are not specific to Virginia Code; so if you are not sure, click [HERE](#) for a checklist to verify your buyers order is compliant, or ask your Field Representative for clarification. Furthermore, the Board requires a copy of your buyers order on file, so if you change your buyers order, be sure to send a copy of your new buyers order to the Board.




Come visit us at our office!

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Advertising Processing Fees

TRUCKS/BUSES/TRACTORS


TOYOTA - 2013 Tacoma 2x Cab



V6, 4x4 18k Miles, Bedliner, Full Factory Warranty! #X16374A \$28,977
Disclaimer: Price May Exclude \$489 Processing Fee

VANS

CHRYSLER - 2010 Town & Country Limited



Leather, Moonroof, DVD, Power Doors, 1 Owner #14687A \$17,500
Disclaimer: Price May Exclude \$495 Processing Fee

These two print ads violate § 46.2-1575 (7), and 1581 (8). Both advertisements state in their disclaimer, “**may exclude**” \$\$\$\$ processing fee. The Board believes these ads are deceptive and misleading due to the fact that it is unclear if the advertised price includes the processing fee, or it does not include the processing fee. The word “may” is not clear to the consumer. Advertising regulations state “If the processing fee is not included in the advertised price, the amount of any processing fee must be clearly and conspicuously disclosed...” Dealers may NOT charge other fees such as document fee, safety inspection, or re-conditioning fees. In these two examples the word “may” is vague; therefore, these ads are considered deceptive and misleading.

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Online Dealers *Moving Your Dealership*

ment and repossessed titles. DMV continues to work with the vendors to increase the types of transactions that can be processed.

This is just the first step in moving towards all on-line processing. Later, on an incremental basis, based on volume sales, independent dealers that sell fewer than 200 vehicles annually will also be mandated to participate in the on-line dealer program as well. You are invited to visit DMV's website at <http://www.dmv.virginia.gov/commercial/#odealer/index.asp> to learn more about the on-line dealer program and to find contact information for the four authorized on-line program vendors.

DMV will continue to update you on the on-line dealer mandate. Success of this program is of mutual benefit to DMV and the motor vehicle dealership community.

If you have any questions, please contact Karen.Grim@dmv.virginia.gov or (804) 367-6659.



If you are currently licensed as a motor vehicle dealer, and you plan on moving your dealership location, there are a few things to keep in mind BEFORE you relocate your dealership.

1. Any licensee must provide the Board thirty (30) days' advance written notice prior to moving.
2. The new established place of business must comply with all requirements of § 46.2-1510.
3. An approved zoning approval form MVDB-19 for the new location must be submitted to the MVDB with the relocation application form DSD-10. On the DSD-10 form, be sure to complete the information in box # 2 "Type of Application". Check the box "Change", and write "relocation" in the explanation line.
4. A successful inspection of the new location is required prior to approval of a change of location.
5. There is no charge for the relocation if the new location is within the same county or city, but fees will be charged to reprint the licenses and certificates with the new location information.
6. A change in location to another county or city requires a new license and fees.

Reminders...

As of January 1, 2011, ALL IDO's of independent dealerships must at some point in time, recertify their IDO qualification every three years by either taking an online course, or in a classroom, or by passing a DMV test. Click [HERE](#) for more information and [HERE](#) to determine your recertification deadline. Please note that dual licensed **Franchise** dealers are exempt from recertification. If you are unclear on your recertification deadline, or any other recertification questions, please contact the Board. Or, call Ann Majors at the MVDB. She may be reached at 804-367-1100 x 3016, or email her at ann.majors@mvdb.virginia.gov

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Virginia Adds Auto Industry Jobs

Governor Terry McAuliffe recently announced 3 new job expansion developments. Wolverine Advanced Materials (Wolverine), and InMotion Corporation are expanding in Montgomery County, while Dynax America Corporation (Dynax), is expanding in Botetourt County.

Wolverine will invest \$10.625 million to expand its specialty rubber coated materials manufacturing operation, creating 93 new jobs. The company produces high-performance materials used in automotive and industrial noise reduction for brake and sealing applications. Montgomery County has been home to Wolverine Advanced Materials for 40 years and is a leading developer, manufacturer and supplier to global friction and OEM manufacturers such as Daimler, BMW, GM, Chrysler and Ford.

Dynax America Corporation, a subsidiary of Dynax Corporation of Hokkaido, Japan, will invest \$32.625 million to expand its automotive components manufacturing operation in Botetourt County, and will add 75 new jobs. Dynax is a manufacturer of automatic transmission components, friction disks, mating plates and assemblies.

InMotion, a leading manufacturer of electric motors and drives for electric and hybrid vehicles, recently announced it will invest over \$5 million to establish its first U.S. manufacturing operations in Montgomery County, and add approximately 80 new jobs in the next 3 years. InMotion is a subsidiary of Italy-based Zapi S.p.A., will locate in the Technol-

ogy Manufacturing Building in Blacksburg. InMotion is a global supplier of advanced software, power electronics, controls, motors and generators for electric vehicles. InMotion's products are used by leading manufacturers of electric lift trucks, mobile off-highway vehicles, personal mobility devices, elevators, buses, and refrigeration systems.

To educate and train the adult workforce for these new manufacturing positions, Governor McAuliffe created a new workforce collaboration among three area community colleges called "Southern Virginia Works."

DID YOU KNOW??



.....**That** a Virginia dealer helped find a recent Kidnap Victim? Delvin Barnes, of Charles City, VA was arrested in early November in connection with the abduction of a Philadelphia woman that was later found in Jessup, MD. During the investigation, authorities got a picture of Mr. Barnes vehicle from a traffic camera, and that picture turned out to be the big break that helped police find the victim. From the traffic camera photo, authorities spotted a used car dealer's name in the photo and recognized the dealership as one that routinely puts GPS devices on its cars, with full disclosure to the purchaser. Authorities said the dealership sells to customers with poor credit and relies on GPS when it needs to find and repossess cars whose owners have fallen behind on the payments. The authorities called the dealership, and within five minutes they had the location of Mr. Barnes vehicle, which led to the victim's rescue, and Mr. Barnes arrest.

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Board Actions

Dealer Practices

D & S Imports, LLC and Diego S. Canzobre. An April 22 inspection of this dealership revealed a number of problems. As this dealer has had problems in the past and the April 22 inspection revealed a number of serious deficiencies, it was determined that an informal fact-finding conference should be convened. On September 16, 2014, an informal fact-finding conference was conducted to address the alleged violations of dealer records, buyer's guide, buyer's order, business hours, temporary registration, D-tag insurance required, material misstatement or omission on an application, and failure to comply with a written warning or willful failure to comply. Based on the information provided at the conference, the Board assessed a \$5,000 civil penalty, require a satisfactory inspection, and pass the dealer-operator course. Failure to pass the dealer-operator course before May 10, 2015 will result in an additional \$250 civil penalty.

General Imports of Salem and Christopher Bower. This case started with a complaint that an individual was driving on a dealer tag who was not an employee of the dealership and this individual was posting pictures of vehicles for sale on his Facebook page. An inspection of the dealership revealed a number of deficiencies in the area of record keeping and compensating sales staff as independent contractors. On September 9, 2014, an informal fact-finding conference was conducted to address the alleged violations related to dealer records, unlicensed salesperson, use of D-tags, leasing, renting, lending, or otherwise allowing the use of a dealer's license plate by persons not specifically authorized to use dealer tags and advertising practices. Based on the information provided at the conference, the Board assessed a \$1,000 civil penalty, require a satisfactory inspection, and pass the dealer-operator course.

Connection Auto Sales, Inc. of Spotsylvania, and Liliana D. Garcia Mejia. Over a four year period this dealership had three failed inspections. Problems included record keeping, business hours not posted; federal buyers guide not completed, etc. Educational/warning letters were sent to the dealer. Given this record of noncompliance, on September 12, 2014, an informal fact-finding conference was conducted to address the alleged violations of license required, display of salesperson's licenses, dealer records, odometer disclosure, business hours, failure to comply with a written warning, and deceptive acts or practices. Based on the information provided at the conference, the Board recommended a \$1,500 civil penalty, require a satisfactory inspection, and pass the dealer-operator course. If either the dealer-operator course, or the satisfactory inspection is not completed before February 10, 2015, an additional \$1,750 civil penalty will be assessed.

Bordens Auto Sales, Inc. and Gerald L. Borden. Mr. Borden was convicted of misusing temporary transport plates. He had issued a customer two sets of temp tags and when the second set expired, he issued a transport tag. As a result, on September 25, 2014, an informal fact-finding conference was conducted to address the alleged violations of use of temporary transport plates, and having been convicted of any criminal act involving the business of selling vehicles. Based on the information provided at the conference, the Board assessed a civil penalty of \$250, require a satisfactory inspection, and pass the dealer-operator course.

Curtis Automotive, Inc. and Robert J. Curtis. On September 17, 2014 an informal fact-finding conference was conducted to address the alleged violations of failure to comply with a written warning, defrauding or damaging a retail buyer; deceptive acts or practices, and failure to submit fees to DMV within 30 days. Based on the information provided at the conference, the Board revoked Mr. Curtis's Independent Dealer-Operator Qualification, but took no action against the dealership, due to the Dealer closing the dealership in October of 2014.

Auto Madi, LLC and Mohammad Y. Ghatri. In a period of less than one year the Board received no less than seven founded consumer complaints, most related to not providing title. In addition to these cases it appears that Mr. Ghatri did not submit title and registration fees to DMV in a timely manner. On January 23, 2014 Mr. Ghatri was convicted of holding an open title. Five days later he completed his renewal and indicated

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Board Actions

on his application that he had never been convicted of any criminal act involving the business of selling vehicles. Mr. Ghatri received several educational/warning letters. Lastly, a December 13, 2013 inspection revealed among other things, issuance of multiple temp tags; record keeping problems; fail to have proper disclosure on the buyers order; and business hours not properly displayed. On March 11, 2014 an informal fact-finding conference was conducted to address the alleged violations of display of salesperson's licenses, dealer records, buyer's guide, buyer's orders, business hours, signs, proof of inspection, temporary registration, use of dealer tags and material misstatement, failure to comply with a written warning, deceptive acts or practices, convicted of any criminal act while in the business of selling motor vehicles, possessing titles which have not been completely and legally assigned to him, and failure to submit fees to DMV within 30 days. On May 12, 2014, a resolution was approved by the Board Members to assess a civil penalty of \$25,000 and revoke all licenses and certificates. On June 19, 2014, Mr. Ghatri's attorney appealed and requested a formal hearing. On September 16, 2014, a formal hearing was conducted to address the alleged violations of the above Code Sections. Based on the information provided at the hearing, the Board assessed a \$14,500 civil penalty and revocation of all licenses and certificates associated with Auto Madi and Mohammad Yousef Ghatri.

Today's Auto and Eldon L. Smith. Previously, the Board had required Mr. Smith to take the dealer-operator course. He failed to take the course and his licenses were suspended. He continued to advertise and sell vehicles even after his license had been suspended. He eventually completed the course and the suspension was lifted. Consumer complaints and a deficient inspection resulted in the Board staff convening another informal fact-finding conference. On May 20, 2014, an informal fact-finding conference was conducted to address the alleged violations of license required, failure to comply with written warning, or willful failure to comply, and having used deceptive acts or practices. On July 16, 2014, a resolution was approved by the Board Members to assess a civil penalty of \$16,000 against Today's Auto and Mr. Smith, to revoke his dealer certificate and the dealer-operator certificate of qualification, but allow Mr. Smith to retain his salesperson's license, per Mr. Smith's request. On August 11, 2014, Mr. Smith appealed this decision and requested a formal hearing. On September 25, 2014, a formal hearing was conducted to address the above alleged violations. Based on the information provided at the hearing, the Board assessed a \$14,000 civil penalty, revocation of the dealership certificate, and Mr. Smith's Independent Dealer-Operator qualification.

City Import Gallery, LLC, and Mohammed Basheer, and Haider Ramadhan, paid a \$500 civil penalty for unlicensed salesperson.

Fellers Chevrolet, and Gregory P. Walker, paid a \$6,000 civil penalty for unlicensed salespersons.

Pilson's Used Cars, and Sammy J. Pilson, paid a \$250 civil penalty for failure to maintain business hours.

Unique Auto Sales, and Hossein Norouzzadeh, paid a \$250 civil penalty for failure to maintain business hours.

3 Boys Motors, inc. and Felix Y. Ubrina, paid a \$250 civil penalty for failure to maintain business hours.

Bowditch Used Car, Truck and SUV Superstore, and Daniel A. Rosinski, paid a \$250 civil penalty for failure to maintain business hours.

Licensing

Hamid Abdolazadeh and Auto Land Sales, Inc. DMV Special Agent Craig received a complaint that two attorneys were using dealer plates on their vehicles. Upon investigation of this complaint, Agent Craig determined that one of the tags was issued to Auto Land Sales. Mr. Abdolazadeh admitted that he had lent the plate to his attorney and that the attorney had been in possession of the plate for about three years. Mr. Abdolazadeh was convicted of misuse of a dealer plate. On May 28, 2014, an informal fact-finding conference

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Board Actions

was conducted to address the alleged violations of having been convicted of any criminal act involving the business of selling vehicles, and leasing, renting, lending or otherwise allowing the use of a dealer's license plate by persons not specifically authorized under this title. Based on the information provided at the conference, the Board assessed a \$1,000 civil penalty. [Note: The two attorneys using the dealer plates have been reported to the State Bar Association.]

Bill J. Greene (Salesperson applicant). On his application for a salesperson's license Mr. Greene indicated that he had never been convicted of a felony when in fact he had two felony convictions. This caused his application to be denied. Mr. Greene appealed this decision and on September 2, 2014, an informal fact-finding conference was conducted to address the alleged violations of material misstatement or omission in application for license. Based on the information provided at the conference, the Board assessed a \$250 civil penalty and approval of a salesperson license.

Sajal Narayan and Best Bet Motor Sales, Corp. Mr. Narayan is the dealer-operator of Best Bet Motor Sales and was convicted of issuing a second set of 30 day tags. On July 17, 2014, an informal fact-finding conference was conducted to address the alleged violations of having been convicted of any criminal act involving the business of selling motor vehicles. Based on the information provided at the conference, the Board assessed a civil penalty of \$1,000 and pass the dealer-operator course.

Advertising

Sheehy Ford Lincoln, and Vincent Sheehy IV, paid a \$2,000 civil penalty for advertising a price on the dealer's website that include rebates and incentives that do not apply to all consumers which is considered to be misleading and deceptive.

Best Buy Wheels, and Ayad Alec Jacob, paid a \$2,000 civil penalty for failing to advertise in the "Dealer" section of Craigslist, and not disclosing the processing fee in a dollar amount.

Haley Chrysler Dodge Jeep Ram, and George Poulos, paid a \$1,000 civil penalty for advertising a price on the dealer's website that include rebates and incentives that do not apply to all consumers which is considered to be misleading and deceptive.

RVA Automotive Group, LLC, and Peter Abraham, paid a \$1,000 civil penalty for failing to advertise in the "Dealer" section of Craigslist, and not disclosing the processing fee in a dollar amount.

NOTE: Depending on the circumstances, all Board Actions may be appealed to Circuit Court, or for an administrative hearing.

For prior issues of Dealer Talk click [HERE](#)

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IMPORTANT NOTICE TO PROSPECTIVE DEALERS

The path to a Dealer-Operator license begins with a required two-day course of study each month at various community colleges in Virginia with the curriculum and instruction provided by VIADA.

The course takes the attendee from establishing the dealership under local zoning and Dealer Board requirements, through the sales process with its multitude of forms, laws and regulations, in to a sampling of opening and operating expenses, and ending with a discussion on ethics.

The course is open to all existing dealers and their employees.

Date	College	Contact Information
2014		
Dec 09-10	Lord Fairfax Community College in Middletown	Registration 540-868-7021 www.lfccworkforce.com
2015		
Jan 13-14	Germanna in Fredericksburg	Shayna Lutkewitte 540-937-2913 www.germanna.edu/workforce
Jan 27-28	Patrick Henry in Martinsville	Registration 276-656-0260 www.ph.vccs.edu
Feb 10-11	Paul D Camp in Franklin	Renee Brown 757-569-6050 www.pdc.edu/workforce-development
Feb 24-25	VA Western in Daleville	Registration 540-966-3984 www.virginiawestern.edu
Mar 10-11	Northern VA in Manassas	Registration 703-257-6634 www.nvcc.edu
Mar 24-25	Thomas Nelson in Hampton	Registration 757-825-2937 www.tncc.edu
Apr 07-08	Lord Fairfax in Middletown	Registration 540-868-7021 www.lfccworkforce.com
Apr 21-22	New River in Dublin	Patty Ryan 540-462-6722 www.nr.edu/workforce/
May 05-06	Blue Ridge in Weyers Cave	Registration 540-453-2215 www.brcc.edu
May 19-20	J Sargeant Reynolds in Henrico/Richmond, Parham Rd. Campus	Sandy Jones 804-523-2293 www.ccwa.vccs.edu

DMV Urges Motorists to Routinely Check Vehicle Recall Notices

Virginia Department of Motor Vehicles' (DMV) Highway Safety Office is reminding motorists to routinely check for recalls on their vehicles. Last month, NHTSA urged owners of certain Toyota, Honda, Mazda, BMW, Nissan, Mitsubishi, Subaru, Chrysler, Ford and General Motors vehicles to "act immediately" on recall notices to replace defective airbags manufactured by Takata Corporation. For vehicle owners who have not received notices, NHTSA recommends checking the vehicle identification number (VIN) to confirm whether your vehicle is subject to the recalls. If so, owners should contact their local dealer or the manufacturer for interim guidance until the recall notice arrives in the mail. According to NHTSA, millions of vehicles in the United States are currently in-

cluded in the recalls, which have occurred in recent years. To check for any outstanding recalls on your vehicle, get your VIN and visit NHTSA's recall lookup site, www.safercar.gov/vinlookup. You can also call NHTSA's Safety Hotline at 1(888) 327-4236. A complete list of affected makes and models can be found at: <http://www.nhtsa.gov/About+NHTSA/Press+Releases/2014/Vehicle-owners-with-defective-airbags-urged-to-take-immediate-action>. Airbags are designed to be used with seatbelts and, when used correctly, help reduce death and serious injury. However, never place a rear-facing infant in front of an active passenger front airbag. All children under the age of 13 should be correctly restrained in the back seat. [Click here](#) for additional information on the recall process.



What's Wrong With This Picture?



Every dealer has situations come up where you must leave the dealership for a short period of time during posted business hours. The Board understands there are emergencies, but proper Board procedures must be followed before leaving your dealership unattended during posted business hours. The Board created a "Temporary Closing Notice." [Click HERE](#) to download and print the appropriate form directly from our website, www.mvdb.virginia.gov. Please note that this form is to be used for the Dealer to communicate to the public that the dealership is temporarily closed and what time it will re-open. This form is only to be used as a tool for public notification, NOT a form to notify the Board that you will be gone from the dealership for an hour or so. To be in compliance, the Dealer is required to conspicuously post (for example the front door) the exact date and time the dealership closed and the exact date and time the Dealership will re-open. Secondly, you do not need to notify the Board when you will be gone for a short time during your work day--- ONLY notify the Board if you are closing for a full day or more during your posted business hours.

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MOTOR VEHICLE DEALER BOARD

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Visit us on the Web!

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DISCLAIMER: We make every effort to ensure information in Dealer Talk is accurate, but it is not a substitute for legal advice.



MVDB Mission Statement

The Motor Vehicle Dealer Board will administer sections of the Commonwealth's Motor Vehicle Dealer Laws and regulations as charged; while providing a high level of customer service for the automotive consumer and dealer community.

Autonomous Vehicles



Courtesy of
http://en.wikipedia.org/wiki/Google_driverless_car#medianewer/File:Google%27s_Lexus_RX_450h_Self-

Automakers are sneaking features into their newest models that could earn them billions and save 30,000 lives a year - but only if they can convince you to give up control of your car. BMW, GM, Nissan, Toyota, and Volvo all have announced plans to *unveil* an [autonomous car](#) by 2020. Google says to watch for its public debut of its prototype in 2016. Still, a truly autonomous vehicle, one capable of dealing with any real-world situation, won't hit showrooms coast-to-coast for years after that." But, sensor-based solutions are not enough. What's missing, so far, is the convergence of sensor-based technologies and connected-vehicle communications that is needed to enable truly autonomous vehicle. Connected-vehicle systems use wireless technologies to communicate in real time from vehicle to vehicle (V2V) and from vehicle to infrastructure (V2I), and vice versa. To make progress with connected-vehicle systems, a number of major hurdles must be overcome, including: improving GPS, high resolution mapping, reliable interfacing with automation and manual human intervention, and standardization across all infrastructure. Conservative prospects for fully autonomous vehicles (AV): The first decade of AVs would probably be a mixed bag of semi-autonomous vehicles. Fully self-driving cars are more likely in 20 years. The fleet of cars on the road turns over roughly every 10 to 15 years, so even if driverless cars were in production today it would be many years before they dominated our highways and started delivering the promised benefits.